"Sales Skills" Totem:

Whale- kindness/empathy/compassion

Bear- great self awareness and is also able to deliberate about choices or actions- strength/humility

Cat- curiousity

Deer- kindness/compassion

"Action Plan" Totem:

Beaver- Creative/builder/resourceful/determination

Bumble bee- willingness/drive

Salmon- persistence/dependability

Elk- bravery/agility/independence

"Strategy" Totem

Eagle -great strength/courage/leadership

Wolf- intelligence/leadership

Squirrel-planning/preparation

Cougar-power/leadership